

Table 4.3: Employment and Payrolls, Cecil County, 2008

Industry	Average Number of Reporting Units	Annual Average Employment	Average Weekly Wage Per Worker
Total Employment	2,039	28,351	\$842
Government	76	5,407	\$1,160
Federal Government ¹	27	1,250	\$1,554
State Government	6	323	\$748
Local Government	43	3,834	\$828
Private Sector	1,963	22,944	\$735
<i>Goods Producing</i>	398	6,577	\$1,121
Natural Resources and Mining	40	623	\$628
Construction	295	1,354	\$689
Manufacturing	63	4,600	\$1,314
<i>Service Providing</i>	1,565	16,367	\$581
Trade, Transportation, and Utilities	469	6,332	\$576
Information	18	246	\$804
Financial Activities	188	787	\$700
Professional and Business Services	300	1,534	\$819
Education and Health Services	184	3,273	\$757
Leisure and Hospitality	231	3,241	\$300
Other Services	175	954	\$418

¹Per Table 4.1 Maryland Department of Labor, Licensing, and Regulation's official federal number is 3,567, but this number includes all Veterans Administration Healthcare System in Maryland (an official break out by County is not available). Table 4.3 uses 1,300 (1,125 from table 4.2 plus an estimated 125 for post office and other federal employment).

Source: Maryland Department of Labor, Licensing, and Regulation (DLLR)

Cecil County experienced 14 percent job growth between 2002 and 2008 (Table 4.4). The largest increases in jobs occurred in the manufacturing, education and health services, trade transportation and utilities, and local government sectors. The fastest growing sectors in terms of rate of growth were education and health services, manufacturing, professional and business services and local government.

4.2.2 Key Industry Sectors

This section describes some of the major components of the County's economy.

Warehousing and Distribution

The largest employment sector in Cecil County is trade, transportation and utilities, which includes warehousing and distribution, as well as commercial/retail employers. As of 2008, this sector had 6,300 full-time jobs or more than one-in-five of the full-time jobs in the County. This figure represents a 13 percent increase over 2002.

Table 4.4: Employment Trends, Cecil County, 2002-08

Industry	2002		2008		Change 2002-08		Job Growth (%)
	Units	Jobs	Units	Jobs	Units	Jobs	
Total Employment	1,696	26,873	2,039	30,668	343	3,795	14%
Government	48	6,978	76	7,724	28	746	11%
Federal Government ¹	28	1,250	27	1,250	-1	27	1%
State Government	7	333	6	323	-1	-10	-3%
Local Government	13	3,105	43	3,834	30	729	23%
Private Sector	1,648	19,895	1,963	22,944	315	3,049	15%
<i>Goods Producing</i>	363	5,791	398	6,577	35	786	14%
Natural Resources and Mining	32	525	40	623	8	98	19%
Construction	266	1,583	295	1,354	29	-229	-14%
Manufacturing	65	3,683	63	4,600	-2	917	25%
<i>Service Providing</i>	1,282	14,098	1,565	16,367	283	2,269	16%
Trade, Transportation, and Utilities	438	5,582	469	6,332	31	750	13%
Information	15	258	18	246	3	-12	-5%
Financial Activities	115	724	188	787	73	63	9%
Professional and Business Services	217	1,233	300	1,534	83	301	24%
Education and Health Services	135	2,450	184	3,273	49	823	34%
Leisure and Hospitality	206	2,991	231	3,241	25	250	8%
Other Services	156	860	175	954	19	94	11%
Unclassified	3	6	0	0	-3	-6	-100%

¹ See footnote to tables 4.1 and 4.3 for adjustments to federal employment.

Source: Maryland Department of Labor, Licensing, and Regulation (DLLR)

Cecil County has a significant distribution industry that benefits from the County's location on Interstate 95, US 40 and two rail corridors, and its proximity to major metropolitan centers. This industry sector also has relatively minor water and wastewater infrastructure needs, which has made it a viable industrial use in areas of the County that have had limited public infrastructure.

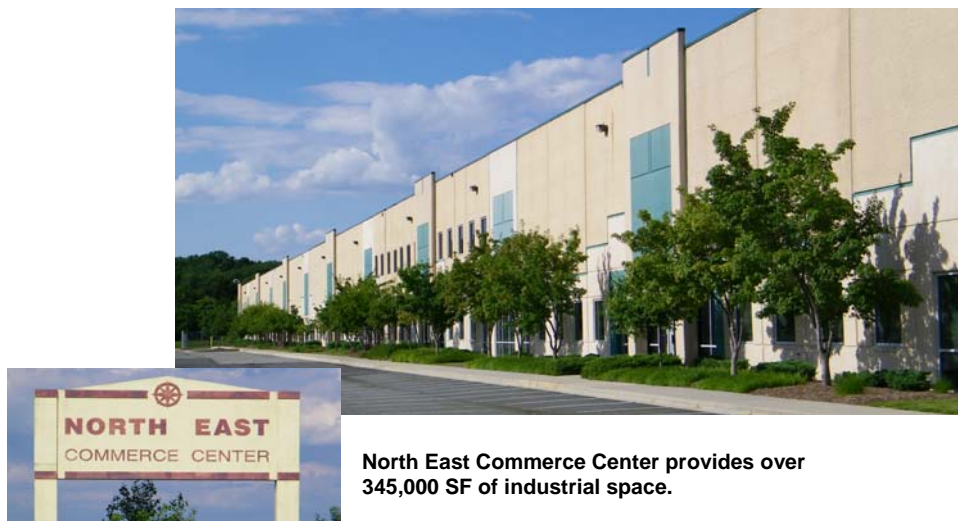
The largest existing facility is the 1.7 million square foot IKEA distribution center in Perryville, which employs 370 people. The General Electric/Holman Distribution center at Principio Business Park is the second largest facility in terms of size, with 1.1 million square feet. The second and third largest distribution facilities in terms of employees are Performance Food Group (265 jobs) on MD 279 north of Elkton and Burriss Logistics (250 jobs) at Broadlands Business Park in Elkton.

In 2007, the Cecil County Economic Development Commission created a workgroup to develop a growth study compiling and analyzing data for use in policy and decision-making. The resulting *Growth Study* discussed the future of the distribution industry in light of the

County's efforts to diversify the local economy.³ One of the key questions the study identified was whether the County should continue to actively pursue large distribution centers and warehouses. Many factors underlie this concern. Wages in this sector are generally lower than in the manufacturing and professional and business service sectors; warehousing supports fewer jobs per acre than these sectors; distribution facilities generate significant truck traffic; and developing more distribution facilities will reduce the amount of employment land available for other, higher wage purposes.

Since 2007, in light of this study, the County has focused economic development efforts on attracting jobs in sectors with higher wage structures that provide more secondary benefits and spinoff spending. The County does not offer tax incentives to companies seeking locations for warehouse and distribution centers but will otherwise support their development.

As the County grows, it will need commercial and retail establishments to serve the local population. Therefore, the retail segment of this sector likely will grow as the County does.



Manufacturing

Manufacturing has been an important element of Cecil County's economy for many years. Although the number of manufacturers is relatively small (63 employment units in 2008), together they generate 4,600 jobs, making manufacturing the County's second largest employment sector. Manufacturing also represented the fastest growing employment sector in the County between 2002 and 2008, in terms of the number of jobs, with 917 new jobs generated, a 25 percent increase from six years earlier (Table 4.4).

Cecil County is home to several large and innovative manufacturers that have continued to perform well in a challenging economy. The largest among these is W.L. Gore, with 2,600 employees across 13 locations in Cecil County, as part of its "eastern cluster" in the Delaware Valley. These facilities produce electronic interconnects, fabric laminates, industrial sealants, filtration media and membrane technologies. W. L. Gore also has a growing research and development operation at its Cherry Hill facility.

Alliant Techsystems Inc. (known as ATK) operates its Tactical Propulsion and Controls unit in Elkton with 795 employees, up from 350 a few years ago. ATK is one of the largest aerospace and defense contractors in the United States. Terumo Medical has two plants in Elkton employing 565 people who make cardiovascular equipment. The *Growth Study* noted

³ The 2007 Growth Study was completed after the 2004 Cecil County Strategic Plan and shares much of its data.