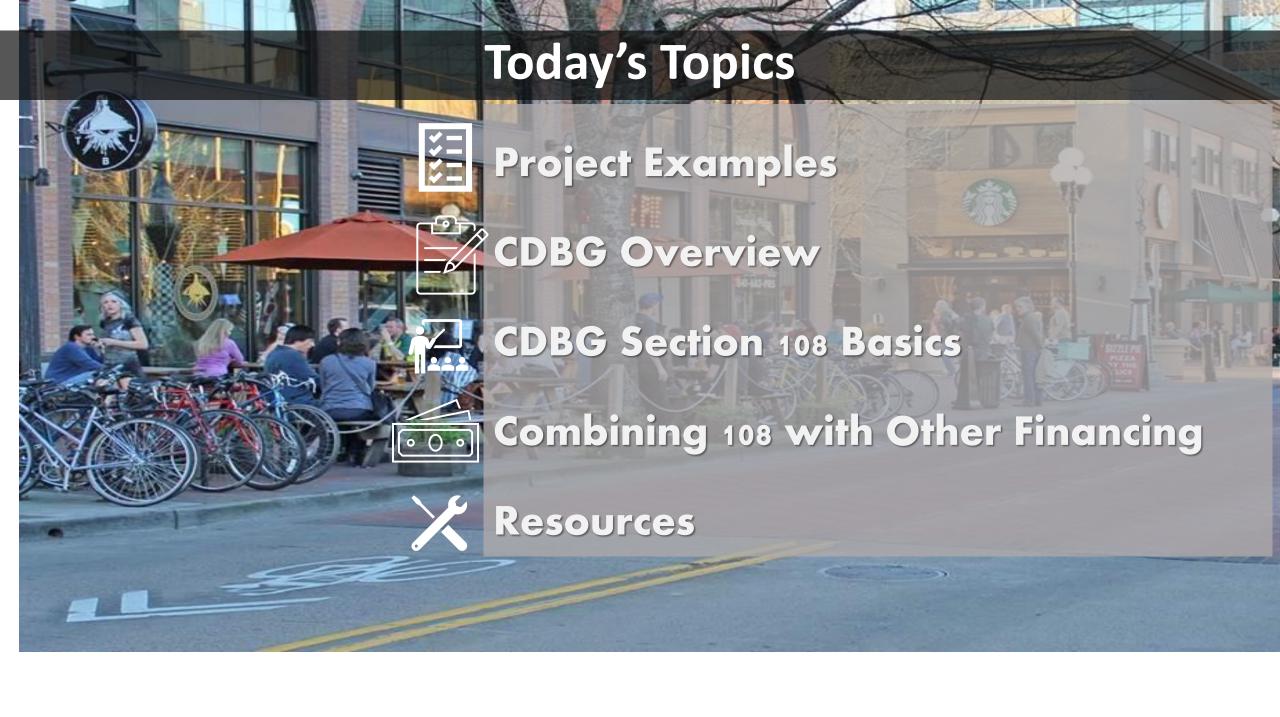


Section 108 Loan Guarantee Program Community Development Block Grant (CDBG) U.S. Department of Housing and Urban Development







Types of Section 108 projects



Economic Development

Central Business District Support Retail/Office and Manufacturing

Small Business Financing

Business Retention

Housing



Loan Funds for Third Party Developers

Adaptive Reuse

Supporting New Housing Construction Rehab of private housing stock and public housing



Public Facilities

Community Centers

Park Upgrades

Hospitals

Gov't Bldgs serving Residents

Infrastructure



Water & Sanitation

Streets, Curbs and Gutter Improvements

Broadband Line Extensions

Devastated Landscapes

Source: Code of Federal Regulations (CFR) §570.703 Eligible Activities

Scale of Section 108 projects

Solar Panel
Systems

Rehab of Affordable Housing

Remediation and New Construction

Sidewalk and Curb Improvement

Construction of Community Centers

Acquisition, Clearance

Park Upgrades

Cooperative Development

Multi-use Anchor

Incremental Improvements

Substantial **Project**

Transformational Initiative

Demolition + Remediation + Flood Control Example







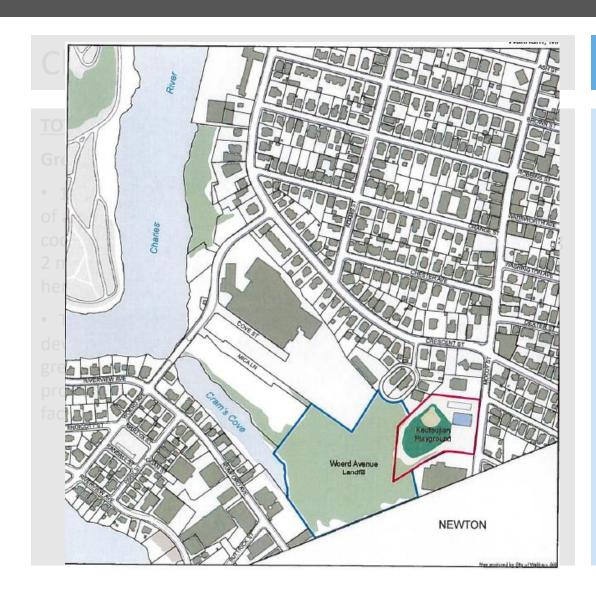
Meriden, Connecticut

TOTAL 108 FINANCING: \$1,500,000

Demolition and Flood Control

- The City used a Section 108 guaranteed loan to fund the demolition of abandoned structures on a seven-acre Factory H Brownfield site as a precursor to the installation of flood control infrastructure and creation of an open/green space public facility.
- The City created flood control infrastructure to prevent future flooding in low- and moderate-income neighborhoods surrounding Factory H. This will improve the immediate area from one that can currently only contain water from a 25-year storm to one that can contain water from a 100-year storm.
- The City is repaying the Section 108 loan over a 15-year term using its annual CDBG allocation as the source of its repayment.
- For Additional Security, the City is pledging its full faith and credit.

Landfill Cap + Remediation + Park Space Examples



Waltham, Massachusetts

TOTAL 108 FINANCING: \$4.195M

Landfill Remediation

- The City will use 108 funds to complete the testing for the final cap and construct the cap. Once the cap is in place, the City will design and build a park at the City-owned site. The current site of the former landfill occupies 8.69 acres of land in one of Waltham's lowest income neighborhoods.
- The landfill was originally used as a dump site for ashes from coal and heating furnaces in 1912, with up to 35,000 tons of ash dumped on site annually until 1971 when the site was closed. The task of the scope of work, to be funded by Section 108 loan funds, is to complete an evaluation of alternative corrective actions to be implemented to address the specific conditions of contamination. With the cap in place, the City will be able to develop a viable and sustainable neighborhood amenity that will reduce blight and improve the lives of residents in the area

Remediation + Urban Ag + Economic Development Example

Cleveland, Ohio

TOTAL 108 FINANCING: \$3.97M

Green City Growers Greenhouse Cooperative

- 108 funds were used to remediate and redevelop 10.68 acres of an industrial/residential site into an employee-owned cooperative greenhouse that created 42 full-time jobs producing 2 million pounds of healthy greens and 200,000 pounds of fresh herbs annually.
- The City assembled the parcels and then sold the site to a developer to carry put the project consisting of two buildings, a greenhouse with multiple bays and a packing house where produce will be prepared for shipping. The developer leases the facility to the Green City Growers cooperative.





Community Development Block Grants (CDBG)

The CDBG Program provides annual grants on a formula basis to states, cities, and counties to develop viable urban communities by providing decent housing and a suitable living environment, and by expanding economic opportunities, principally for low- and moderate-income persons.

- \$3.45 billion in FY 2021
- Approximately 1200 grantees nationwide
 - 30% states
 - 70% cities (over 50K) and counties (over 200k)
 - Separate funding for Tribes, Territories, and after Presidentially Declared Disasters





- Provides <u>loan guarantees</u> (up to 5x the CDBG grant), not grants
- Offers recipients a <u>non-competitive</u> means of accessing lower interest rates
 - Variable Rate Financing: 3-month Treasury Bill Auction Rate + 35 bps = 0.056% + 0.35% = 0.406% on 10/27/21
- Employs the programmatic framework of the CDBG Program
- Dedicated staff willing to provide 1-on-1 Technical Assistance

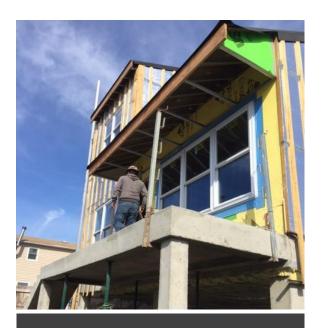
CDBG and Section 108 National Objectives



Benefit to Low- and Moderate-Income Persons

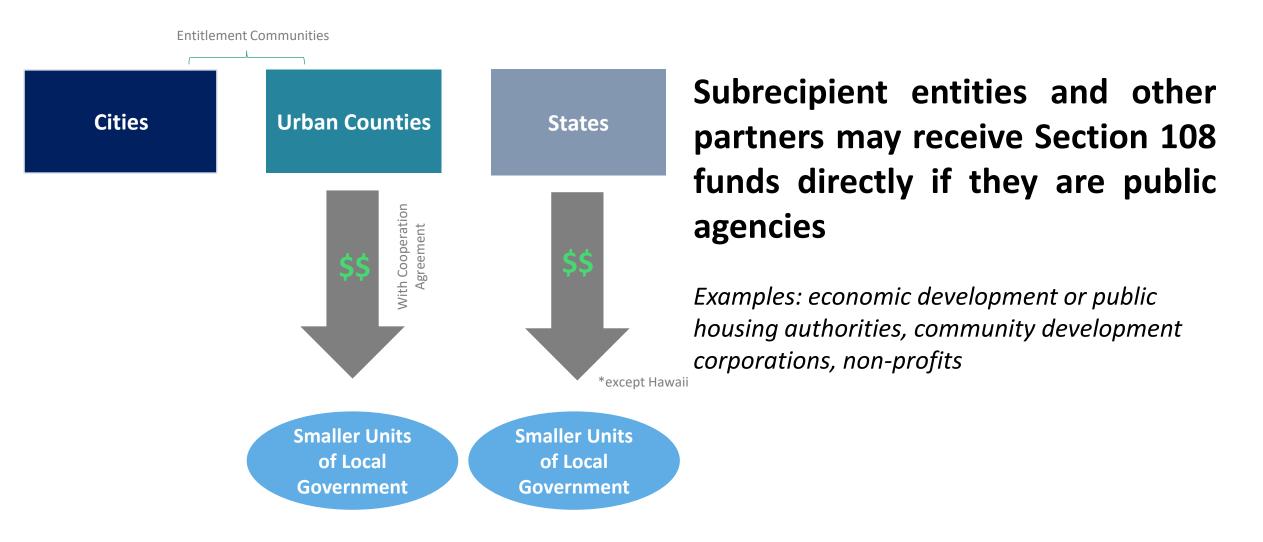


Elimination of Slum & Blight



Urgent Need

Who has access to CDBG & Section 108 funds?



^{*} Non-entitlement communities in Hawaii and Insular Areas receive CDBG funds as well

Section 108 Borrowing Capacity

Annual CDBG Allocation
Max available borrowing capacity
Outstanding 108 commitments
Outstanding 108 loan balance
Available borrowing capacity

```
$3,000,000
x 5 = $15,000,000
- $800,000
- $2,000,000
= $12,200,000
```

Or you can just look on our website here:

https://www.hudexchange.info/resource/5197/current-availability-of-section-108-financing-cdbg-entitlement-and-state-grantees/

Section 108 Borrowing Capacity for Maryland

Entitlement Communities in MD	Borrowing Capacity
Annapolis	\$1.5M
Anne Arundel County	\$10.7M
Baltimore	\$95M
Baltimore County	\$21.2M
City of Bowie	\$968K
Cumberland	\$3.4M
Frederick	\$2.1M
City of Gaithersburg	\$2.3M
Hagerstown	\$4.1M
Harford County	\$5.6M
Howard County	\$6.8M
Montgomery County	\$25.1M
Prince George's County	\$25.1M
Salisbury	\$2.0M
State of Maryland	\$39.9M

Approaches to using Section 108

Project Specific:

- Application is for a specific project or projects
- Requires a high level of project detail & specificity for financial underwriting by HUD Headquarters

Loan Pool:

- Application describes type of loan pool projects to be funded along with the community's underwriting process
- Individual projects must have a Field Office determination letter to funds to be drawn





Stages for Section 108 Deployment

Preparation/ Predevelopment

Implementation

Acquisition

Demolition

Site prep & remediation

Relocation costs

Rehab of Structures

Machinery & equipment

Working capital

Infrastructure + improvements





PROGRAM

Standard CDBG Requirements

Eligible Activities
National Objective
Public Benefit Standards
Crosscutting Requirements

Financial Requirements

Program Requirements

FINANCIAL

Repayment

Collateral

Primary Source:

Pledge of current and

future CDBG

Potential Sources of

Additional Collateral:

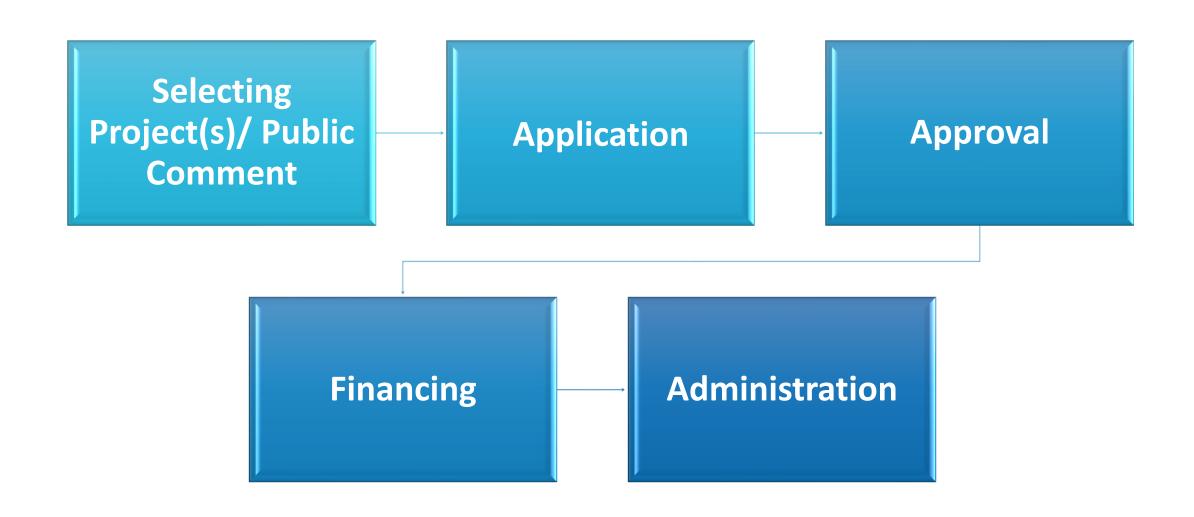
Property lien

Full faith and credit

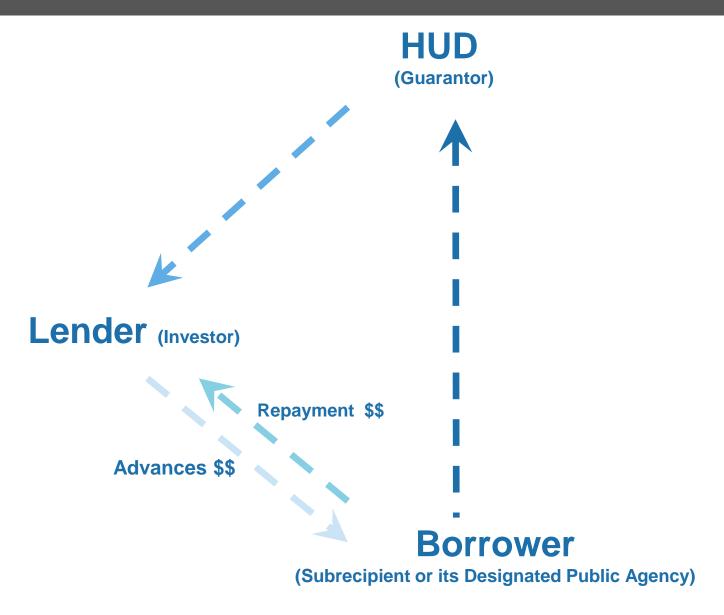
Reserves (subject to

appropriations)

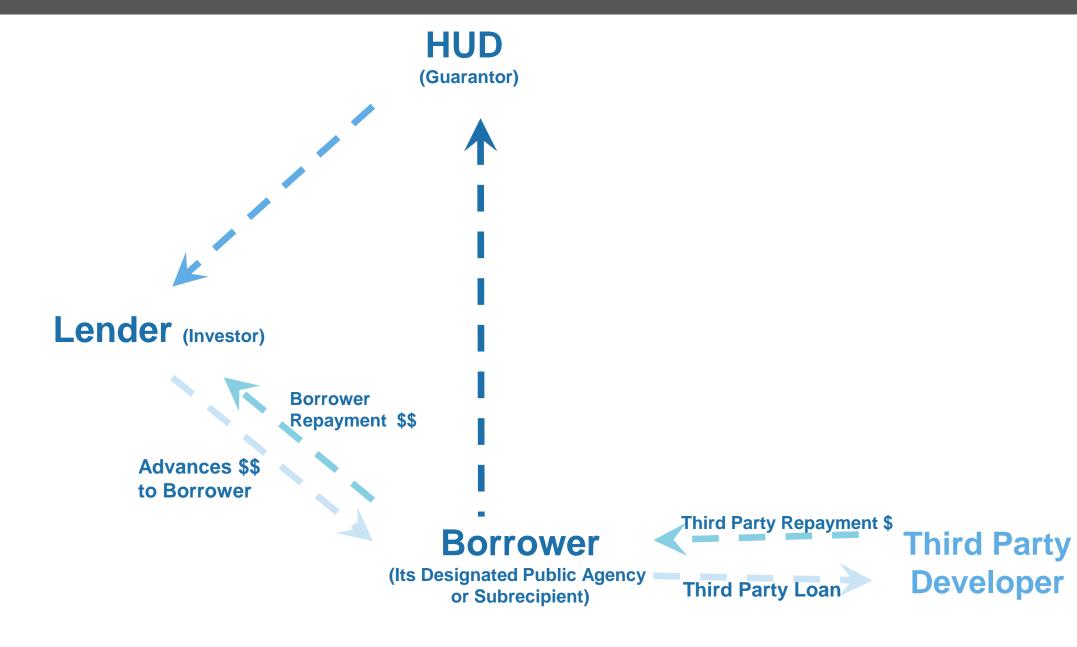
Section 108 Process



Flow of Funds: Project by the Applicant



Flow of Funds: Project with a Third Party Developer/Borrower



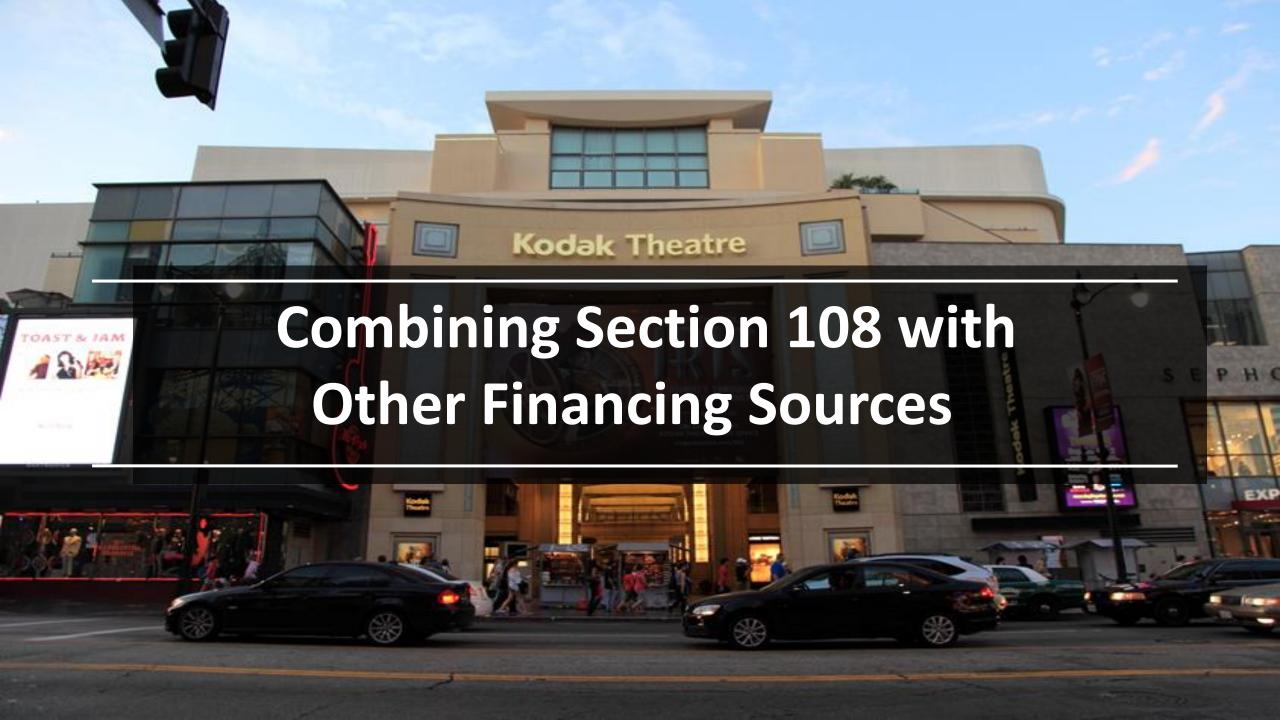
Why is Section 108 an attractive financing tool?

Wide Range of Uses

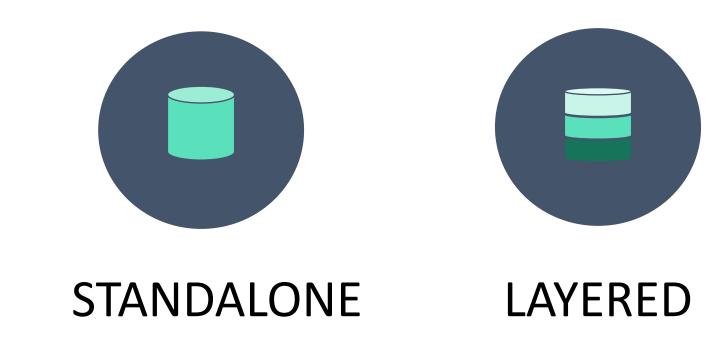
Low-cost
Financing
with Flexible
Terms

Various
Sources of
Repayment +
Collateral

Immediate Availability of Funds



How does Section 108 fit into the financing for a project?





Combining Section 108 with Other Federal Financing





EDA Public Works & Economic Adjustment Assistance



➤ Historic Tax Credits



- > 7(a) Loans
- > 504 Loans





- Low-Income Housing Tax Credits
- Opportunity Zones



- Revolving Loan Funds
- Brownfields Remediation Financing
- ➤ WIFIA



Section 108 General Resources

PPLICATION

HUD has created resources on HUD Exchange to assist potential borrowers with developing applications:

- Borrowing capacity spreadsheet [updated annually] <u>Link</u>
- Application Checklist <u>Link</u>
- Single certifications document <u>Link</u>
- Section 108 Application & Finance Process Infographic <u>Link</u>
- Project profiles for all applications approved in recent fiscal years <u>Link</u>
- Join our mailing list to get email updates! <u>Link</u>

Many other resources are available on HUD.gov and HUDexchange.info

Note: FMD is willing to provide 1-on-1 Technical Assistance during any project cycle stage for interested applicants.

Section 108 offers in-depth, tailored Technical Assistance

Conceptualization

- Walk-through eligibility requirements
- Offer suggestions and share examples of similar projects

Application Preparation

- Provide Joint Technical Assistance with Field Offices
- Identify appropriate sequencing and deal structure

Application Process

- Help to clarify outstanding issues related to underwriting
- Share guidance and best practices on documentation

Financing Phase

- Identify additional collateral
- Advise on loan proceeds and disbursements

mplementation

- Ongoing guidance on compliance and reporting
- Dynamic ability to amend project terms to meet borrower's needs

FMD is willing to provide 1-on-1
Technical Assistance during any project cycle stage for interested applicants.







For More Information

Seema Thomas, Deputy Director: Seema.M.Thomas@hud.gov

Section 108 Program: https://www.hudexchange.info/programs/section-108/

