

Table 4: Value of Agricultural Products Sold Directly to Individuals for Human Consumption in Maryland, 2022

	Value of Agricultural Products Sold Directly to Individuals for Human Consumption											
	Retail Sales for Human Consumption				Farms with Retail Sales to Individuals				Average Retail Sales by Farm to Individuals			
	2017		2022		2017		2022		2017		2022	
	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage
MARYLAND	\$ 54,097	2.2%	\$ 55,718	1.6%	\$ 1,347	10.8%	\$ 1,290	10.3%	\$ 12,550	6.3%	\$ 43,192	16.0%
BALTIMORE REGION	\$ 16,502	6.1%	\$ 16,793	4.8%	\$ 458	14.2%	\$ 457	13.5%	\$ 3,375	4.3%	\$ 36,746	7.6%
Anne Arundel	\$ 756	4.2%	\$ 1,591	6.2%	\$ 62	15.9%	\$ 82	18.1%	\$ 454	1.0%	\$ 19,402	34.6%
Baltimore	\$ 6,861	10.2%	\$ 3,581	3.9%	\$ 103	14.5%	\$ 115	14.7%	\$ 783	0.8%	\$ 31,139	26.3%
Carroll	\$ 3,073	2.8%	\$ 4,298	3.1%	\$ 137	11.7%	\$ 117	9.9%	\$ 1,180	1.3%	\$ 36,735	31.3%
Harford	\$ 2,316	5.0%	\$ 4,733	7.2%	\$ 105	16.7%	\$ 95	15.5%	\$ 613	0.8%	\$ 49,821	46.3%
Howard	\$ 3,496	12.8%	\$ 2,590	8.7%	\$ 51	15.9%	\$ 48	13.9%	\$ 345	0.4%	\$ 53,958	62.8%
WASHINGTON SUBURBAN REGION	\$ 17,958	9.4%	\$ 24,241	8.7%	\$ 325	14.1%	\$ 358	15.4%	\$ 2,331	3.2%	\$ 67,712	21.4%
Frederick	\$ 11,560	8.8%	\$ 14,821	8.0%	\$ 179	13.0%	\$ 175	12.8%	\$ 1,367	1.4%	\$ 84,691	62.8%
Montgomery	\$ 4,729	11.1%	\$ 6,412	9.0%	\$ 85	15.2%	\$ 111	19.0%	\$ 583	0.8%	\$ 57,766	47.5%
Prince George's	\$ 1,669	9.5%	\$ 3,008	13.3%	\$ 61	16.6%	\$ 72	18.9%	\$ 381	0.8%	\$ 41,778	70.3%
SOUTHERN MARYLAND REGION	\$ 3,522	7.6%	\$ 3,010	4.2%	\$ 177	13.8%	\$ 164	12.5%	\$ 1,312	3.9%	\$ 18,354	11.3%
Calvert	\$ 1,101	17.4%	\$ 1,118	7.3%	\$ 29	10.4%	\$ 54	18.9%	\$ 285	1.3%	\$ 20,704	38.7%
Charles	\$ 362	2.6%	\$ 561	2.7%	\$ 46	11.9%	\$ 25	6.7%	\$ 371	1.0%	\$ 22,440	40.2%
St. Mary's	\$ 2,059	7.9%	\$ 1,331	3.8%	\$ 102	16.6%	\$ 85	13.0%	\$ 656	1.6%	\$ 15,659	29.1%
WESTERN MARYLAND REGION	\$ 8,208	4.4%	\$ 6,268	3.0%	\$ 165	8.8%	\$ 135	7.4%	\$ 1,819	2.4%	\$ 46,430	17.7%
Allegany	\$ 118	2.8%	\$ 118	1.9%	\$ 14	4.8%	\$ 22	8.1%	\$ 270	1.9%	\$ 5,364	23.6%
Garrett	\$ 252	0.9%	\$ 280	0.9%	\$ 62	8.8%	\$ 42	6.2%	\$ 680	1.7%	\$ 6,667	14.2%
Washington	\$ 7,838	5.1%	\$ 5,870	3.5%	\$ 89	10.1%	\$ 71	8.2%	\$ 869	0.5%	\$ 82,676	42.8%
UPPER EASTERN SHORE REGION	\$ 5,716	0.7%	\$ 4,409	0.4%	\$ 153	6.7%	\$ 135	5.7%	\$ 2,358	0.7%	\$ 32,659	1.4%
Caroline	\$ 1,632	0.6%	\$ 622	0.2%	\$ 29	4.9%	\$ 23	4.4%	\$ 525	0.1%	\$ 27,043	3.8%
Cecil	\$ 2,443	1.8%	\$ 1,857	1.0%	\$ 49	9.2%	\$ 45	7.8%	\$ 575	0.2%	\$ 41,267	13.4%
Kent	\$ 627	0.6%	\$ 790	0.4%	\$ 17	4.9%	\$ 24	6.1%	\$ 396	0.1%	\$ 32,917	6.9%
Queen Anne's	\$ 840	0.5%	\$ 704	0.2%	\$ 38	7.9%	\$ 31	6.1%	\$ 505	0.1%	\$ 22,710	4.0%
Talbot	\$ 174	0.3%	\$ 436	0.4%	\$ 20	6.3%	\$ 12	3.4%	\$ 357	0.2%	\$ 36,333	11.8%
LOWER EASTERN SHORE REGION	\$ 1,289	0.1%	\$ 998	0.1%	\$ 69	4.6%	\$ 41	3.0%	\$ 1,355	0.2%	\$ 24,341	0.6%
Dorchester	(D)	(D)	\$ 408	0.1%	\$ 19	5.1%	\$ 9	2.5%	(D)	(D)	\$ 45	0.0%
Somerset	(D)	(D)	\$ 204	0.1%	\$ 8	3.1%	\$ 8	3.3%	(D)	(D)	\$ 26	0.0%
Wicomico	\$ 328	0.1%	\$ 318	0.1%	\$ 28	5.7%	\$ 10	2.6%	\$ 384	0.1%	\$ 31,800	3.1%
Worcester	\$ 961	0.4%	\$ 68	0.0%	\$ 14	3.8%	\$ 14	3.9%	\$ 361	0.1%	\$ 4,857	0.6%

Prepared by the Maryland Department of Planning, May 2024.
 Extracted from the 2022 Census of Agriculture.

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	Total Farm Sales					
	All Sales in \$1,000's		Total Farms		Overall Average Sales per Farm	
	2017	2022	2017	2022	2017	2022
MARYLAND	\$2,472,805	\$3,378,072	12,429	12,550	\$198,954	\$269,169
BALTIMORE REGION	\$269,263	\$352,179	3,221	3,375	\$78,795	\$485,228
Anne Arundel	\$18,153	\$25,468	390	454	\$46,547	\$56,097
Baltimore	\$67,519	\$92,699	708	783	\$95,366	\$118,389
Carroll	\$110,447	\$138,487	1,174	1,180	\$94,077	\$117,362
Harford	\$45,885	\$65,894	628	613	\$73,066	\$107,494
Howard	\$27,259	\$29,631	321	345	\$84,919	\$85,886
WASHINGTON SUBURBAN REGION	\$191,732	\$277,965	2,298	2,331	\$73,339	\$315,996
Frederick	\$131,583	\$184,393	1,373	1,367	\$95,836	\$134,889
Montgomery	\$42,581	\$70,914	558	583	\$76,310	\$121,637
Prince George's	\$17,568	\$22,658	367	381	\$47,871	\$59,470
SOUTHERN MARYLAND REGION	\$46,342	\$71,202	1,280	1,312	\$33,771	\$163,025
Calvert	\$6,322	\$15,249	280	285	\$22,578	\$53,506
Charles	\$14,065	\$20,687	385	371	\$36,533	\$55,760
St. Mary's	\$25,955	\$35,266	615	656	\$42,203	\$53,759
WESTERN MARYLAND REGION	\$186,926	\$206,012	1,874	1,819	\$76,905	\$262,944
Allegany	\$4,165	\$6,129	290	270	\$14,361	\$22,701
Garrett	\$29,036	\$31,976	707	680	\$41,069	\$47,024
Washington	\$153,725	\$167,907	877	869	\$175,285	\$193,219
UPPER EASTERN SHORE REGION	\$774,553	\$1,130,548	2,267	2,358	\$327,993	\$2,361,118
Caroline	\$277,428	\$371,334	588	525	\$471,816	\$707,303
Cecil	\$136,820	\$177,105	533	575	\$256,698	\$308,009
Kent	\$111,214	\$189,070	346	396	\$321,429	\$477,450
Queen Anne's	\$180,556	\$283,334	483	505	\$373,822	\$561,058
Talbot	\$68,535	\$109,705	317	357	\$216,198	\$307,298
LOWER EASTERN SHORE REGION	\$1,003,989	\$1,340,163	1,489	1,355	\$706,824	\$4,015,861
Dorchester	\$188,673	\$365,666	371	366	\$508,551	\$999,088
Somerset	\$262,201	\$288,475	255	244	\$1,028,241	\$1,182,277
Wicomico	\$303,984	\$396,840	494	384	\$615,352	\$1,033,437
Worcester	\$249,131	\$289,182	369	361	\$675,153	\$801,059