

**Table 4: Value of Agricultural Products Sold Directly to Individuals for Human Consumption in Maryland, 2012**

	Value of Agricultural Products Sold Directly to Individuals for Human Consumption											
	Retail Sales for Human Consumption				Farms with Retail Sales to Individuals				Average Retail Sales by Farm to Individuals			
	2007		2012		2007		2012		2007		2012	
	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage
<b>MARYLAND</b>	<b>\$23,178,056</b>	<b>1.2%</b>	<b>\$28,039,000</b>	<b>1.2%</b>	<b>1,407</b>	<b>11.0%</b>	<b>1,276</b>	<b>10.4%</b>	<b>\$16,473</b>	<b>10.5%</b>	<b>\$21,974</b>	<b>11.9%</b>
<b>BALTIMORE REGION</b>	<b>\$5,538,922</b>	<b>2.1%</b>	<b>\$9,218,000</b>	<b>3.2%</b>	<b>472</b>	<b>14.2%</b>	<b>385</b>	<b>12.9%</b>	<b>\$11,735</b>	<b>14.8%</b>	<b>\$23,943</b>	<b>25.1%</b>
Anne Arundel	\$762,407	3.7%	\$720,000	3.7%	59	15.6%	47	12.3%	\$12,922	23.4%	\$15,319	29.7%
Baltimore	\$1,518,261	2.0%	\$2,550,000	3.3%	128	17.0%	91	14.2%	\$11,861	11.9%	\$28,022	23.5%
Carroll	\$1,705,040	1.8%	\$3,309,000	3.0%	145	12.6%	119	10.9%	\$11,759	14.1%	\$27,807	27.2%
Harford	\$1,280,145	2.7%	\$1,162,000	2.5%	87	12.4%	90	15.5%	\$14,714	22.1%	\$12,911	16.3%
Howard	\$273,069	1.1%	\$1,477,000	4.6%	53	15.8%	38	13.0%	\$5,152	7.0%	\$38,868	35.7%
<b>WASHINGTON SUBURBAN REGION</b>	<b>\$7,140,196</b>	<b>3.7%</b>	<b>\$6,612,000</b>	<b>3.0%</b>	<b>309</b>	<b>13.0%</b>	<b>295</b>	<b>13.4%</b>	<b>\$23,107</b>	<b>28.1%</b>	<b>\$22,414</b>	<b>22.7%</b>
Frederick	\$2,797,314	2.0%	\$2,803,000	1.9%	158	11.0%	167	12.8%	\$17,705	18.4%	\$16,784	14.6%
Montgomery	\$3,457,048	9.5%	\$2,373,000	4.9%	87	15.5%	71	13.1%	\$39,736	61.5%	\$33,423	37.3%
Prince George's	\$885,834	4.4%	\$1,436,000	8.0%	64	17.1%	57	16.4%	\$13,841	25.5%	\$25,193	48.6%
<b>SOUTHERN MARYLAND REGION</b>	<b>\$1,418,864</b>	<b>4.5%</b>	<b>\$2,293,000</b>	<b>5.1%</b>	<b>191</b>	<b>14.5%</b>	<b>173</b>	<b>13.5%</b>	<b>\$7,429</b>	<b>30.9%</b>	<b>\$13,254</b>	<b>37.9%</b>
Calvert	\$261,054	5.9%	\$456,000	4.1%	36	13.1%	39	14.5%	\$7,251	44.9%	\$11,692	28.2%
Charles	\$381,204	3.9%	\$491,000	4.1%	69	16.5%	50	13.1%	\$5,525	23.8%	\$9,820	31.4%
St. Mary's	\$776,607	4.5%	\$1,346,000	6.2%	86	13.8%	84	13.3%	\$9,030	32.2%	\$16,024	46.5%
<b>WESTERN MARYLAND REGION</b>	<b>\$3,372,942</b>	<b>2.7%</b>	<b>\$3,874,000</b>	<b>2.7%</b>	<b>198</b>	<b>10.9%</b>	<b>224</b>	<b>12.3%</b>	<b>\$17,035</b>	<b>25.3%</b>	<b>\$17,295</b>	<b>22.1%</b>
Allegany	\$48,060	1.4%	\$130,000	4.2%	28	9.3%	17	5.8%	\$1,716	15.0%	\$7,647	71.2%
Garrett	\$399,772	1.4%	\$383,000	1.2%	64	9.5%	87	13.0%	\$6,246	15.0%	\$4,402	9.3%
Washington	\$2,925,110	3.2%	\$3,361,000	3.1%	106	12.6%	120	14.0%	\$27,595	25.5%	\$28,008	22.4%
<b>UPPER EASTERN SHORE REGION</b>	<b>\$4,726,270</b>	<b>0.8%</b>	<b>\$5,143,000</b>	<b>0.7%</b>	<b>160</b>	<b>6.8%</b>	<b>127</b>	<b>5.3%</b>	<b>\$29,539</b>	<b>12.0%</b>	<b>\$40,496</b>	<b>13.0%</b>
Caroline	\$2,634,565	1.3%	\$3,734,000	1.4%	35	6.1%	29	4.4%	\$75,273	21.3%	\$128,759	32.8%
Cecil	\$1,380,634	1.3%	\$690,000	0.6%	56	9.6%	38	7.7%	\$24,654	13.7%	\$18,158	7.9%
Kent	\$200,978	0.2%	\$133,000	0.1%	23	6.1%	17	4.6%	\$8,738	3.5%	\$7,824	2.6%
Queen Anne's	\$394,311	0.3%	\$524,000	0.3%	32	6.1%	32	6.0%	\$12,322	5.2%	\$16,375	5.2%
Talbot	\$115,781	0.2%	\$62,000	0.1%	14	4.6%	11	3.4%	\$8,270	4.6%	\$5,636	2.1%
<b>LOWER EASTERN SHORE REGION</b>	<b>\$980,862</b>	<b>0.1%</b>	<b>\$899,000</b>	<b>0.1%</b>	<b>77</b>	<b>4.7%</b>	<b>72</b>	<b>4.5%</b>	<b>\$12,738</b>	<b>2.6%</b>	<b>\$12,486</b>	<b>2.4%</b>
Dorchester	\$269,792	0.1%	\$210,000	0.1%	19	4.5%	12	2.8%	\$14,200	3.3%	\$17,500	4.0%
Somerset	\$29,491	0.0%	\$30,000	0.0%	13	4.0%	6	2.1%	\$2,269	0.4%	\$5,000	0.7%
Wicomico	\$648,811	0.3%	\$475,000	0.2%	33	6.5%	39	7.6%	\$19,661	4.6%	\$12,179	2.6%
Worcester	\$32,768	0.0%	\$184,000	0.1%	12	3.1%	15	4.0%	\$2,731	0.5%	\$12,267	2.3%

	Total Farm Sales					
	All Sales in \$1,000's		Total Farms		Overall Average Sales per Farm	
	2007	2012	2007	2012	2007	2012
<b>MARYLAND</b>	<b>\$2,004,422</b>	<b>\$2,271,397</b>	<b>12,834</b>	<b>12256</b>	<b>\$156,181</b>	<b>\$185,329</b>
<b>BALTIMORE REGION</b>	<b>\$262,658</b>	<b>\$285,498</b>	<b>3,315</b>	<b>2988</b>	<b>\$79,233</b>	<b>\$95,548</b>
Anne Arundel	\$20,852	\$19,670	377	381	\$55,309	\$51,627
Baltimore	\$74,737	\$76,306	751	640	\$99,516	\$119,228
Carroll	\$95,471	\$111,637	1,148	1092	\$83,163	\$102,232
Harford	\$46,820	\$46,002	704	582	\$66,506	\$79,041
Howard	\$24,778	\$31,883	335	293	\$73,965	\$108,816
<b>WASHINGTON SUBURBAN REGION</b>	<b>\$195,350</b>	<b>\$216,800</b>	<b>2,378</b>	<b>2195</b>	<b>\$82,149</b>	<b>\$98,770</b>
Frederick	\$138,756	\$150,459	1,442	1308	\$96,225	\$115,030
Montgomery	\$36,256	\$48,341	561	540	\$64,627	\$89,520
Prince George's	\$20,338	\$18,000	375	347	\$54,235	\$51,873
<b>SOUTHERN MARYLAND REGION</b>	<b>\$31,563</b>	<b>\$44,887</b>	<b>1,313</b>	<b>1283</b>	<b>\$24,039</b>	<b>\$34,986</b>
Calvert	\$4,426	\$11,141	274	269	\$16,153	\$41,416
Charles	\$9,719	\$11,946	418	382	\$23,251	\$31,272
St. Mary's	\$17,418	\$21,800	621	632	\$28,049	\$34,494
<b>WESTERN MARYLAND REGION</b>	<b>\$122,964</b>	<b>\$142,273</b>	<b>1,823</b>	<b>1818</b>	<b>\$67,451</b>	<b>\$78,258</b>
Allegany	\$3,450	\$3,124	302	291	\$11,425	\$10,735
Garrett	\$28,100	\$31,461	677	667	\$41,506	\$47,168
Washington	\$91,414	\$107,688	844	860	\$108,310	\$125,219
<b>UPPER EASTERN SHORE REGION</b>	<b>\$580,443</b>	<b>\$740,344</b>	<b>2,360</b>	<b>2379</b>	<b>\$245,951</b>	<b>\$311,200</b>
Caroline	\$203,206	\$257,915	574	658	\$354,017	\$391,968
Cecil	\$104,628	\$113,815	583	496	\$179,465	\$229,466
Kent	\$93,620	\$112,250	377	367	\$248,329	\$305,858
Queen Anne's	\$123,785	\$166,855	521	530	\$237,592	\$314,821
Talbot	\$55,205	\$89,509	305	328	\$180,999	\$272,893
<b>LOWER EASTERN SHORE REGION</b>	<b>\$811,444</b>	<b>\$841,593</b>	<b>1,645</b>	<b>1593</b>	<b>\$493,279</b>	<b>\$528,307</b>
Dorchester	\$182,117	\$187,057	424	423	\$429,521	\$442,215
Somerset	\$210,332	\$218,950	329	286	\$639,306	\$765,559
Wicomico	\$216,082	\$236,321	508	510	\$425,359	\$463,375
Worcester	\$202,913	\$199,265	384	374	\$528,419	\$532,794

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 Extracted from the 2007 and 2012 Censuses of Agriculture.