

strategic change

demographics

big changes more to come











do we need growth?

since 1989 - 195,000 new residents 45,000 acres developed 72,000 units built 20 million ft2 of office space



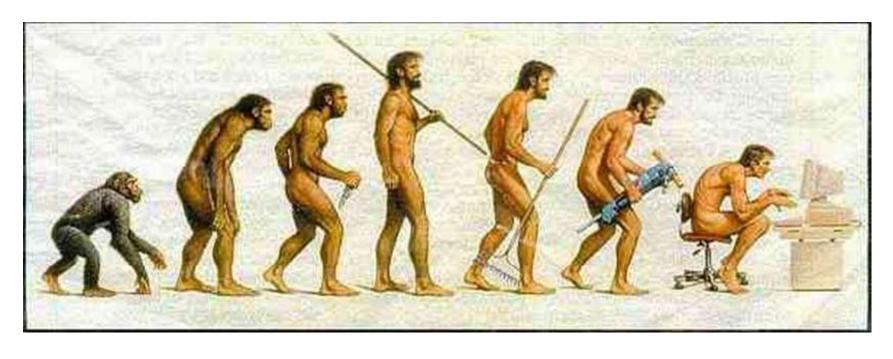
we do not have the room to grow as we did

only 28,000 acres left to develop - 4 % 200,000 people & 166,000 jobs by 2030

where are we going to put everyone?



can we evolve?



suburbs white flint city



lots of pavement





```
gen x & y

avg age of 1<sup>st</sup> time home buyer = 34 yrs
6+ yrs over 1980
50 % of those aged 25 - 34 never married > in 100 years
the third space is important
not size of living space
the communication space
unemployment 30 % ? = smaller spaces
```



seniors

since 1990 the # of seniors increased by 46 % 79% increase in senior population by 2030 63 % own their homes

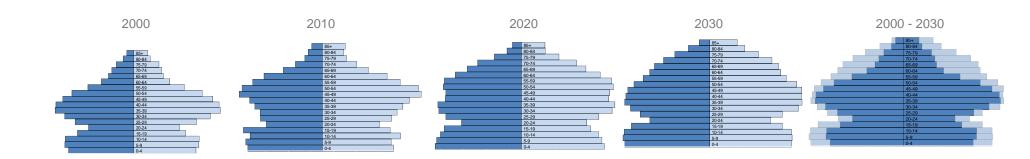


aging population

38% drop in ratio or working age adults to seniors

ratio of working age adults to seniors

	2005	2010	2030
ratio	5.5	5.2	3.4



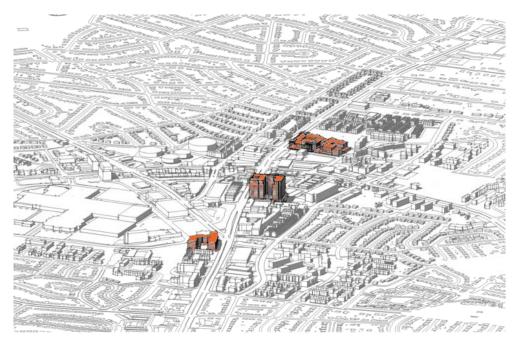
the future - growth corridors | nodes

attract seniors

be a place for gen x & y

generate revenue

be affordable be sustainable





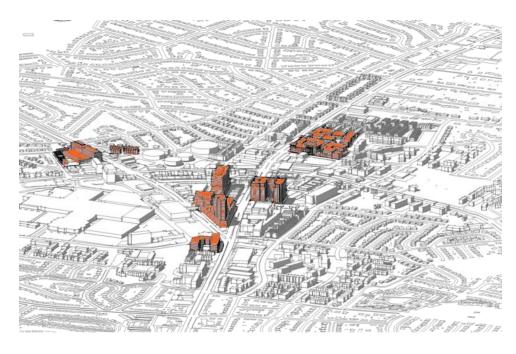
the future - growth corridors | nodes

attract seniors

be a place for gen x & y

generate revenue

be affordable be sustainable





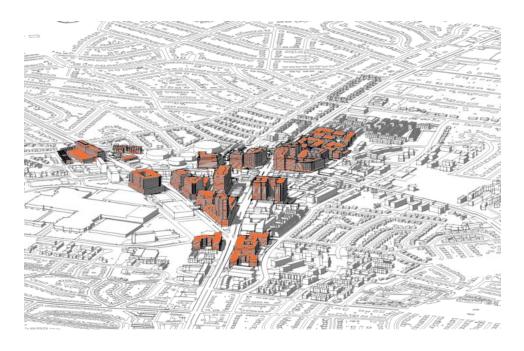
the future - growth corridors | nodes

attract seniors

be a place for gen x & y

generate revenue

be affordable be sustainable





infill opportunities

infill options

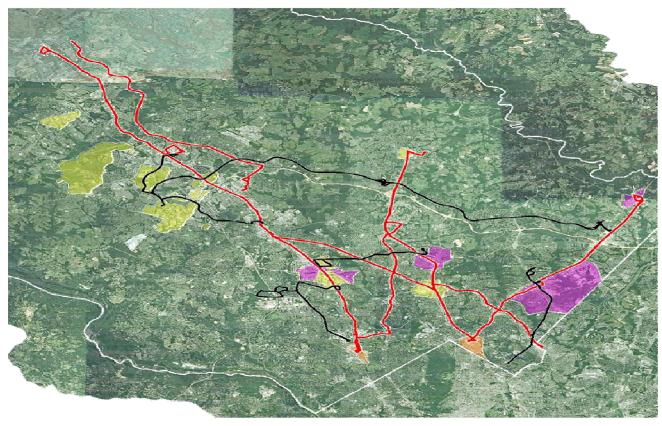
under utilized shopping areas

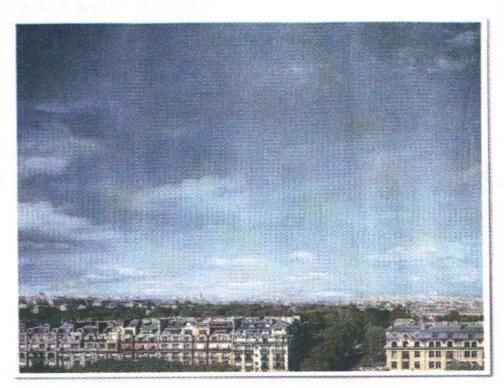


connecting the dots

need to connect what we built









BOLDNESS CHANGES EVERYTHING.

it will take some time & we have to manage expectations



